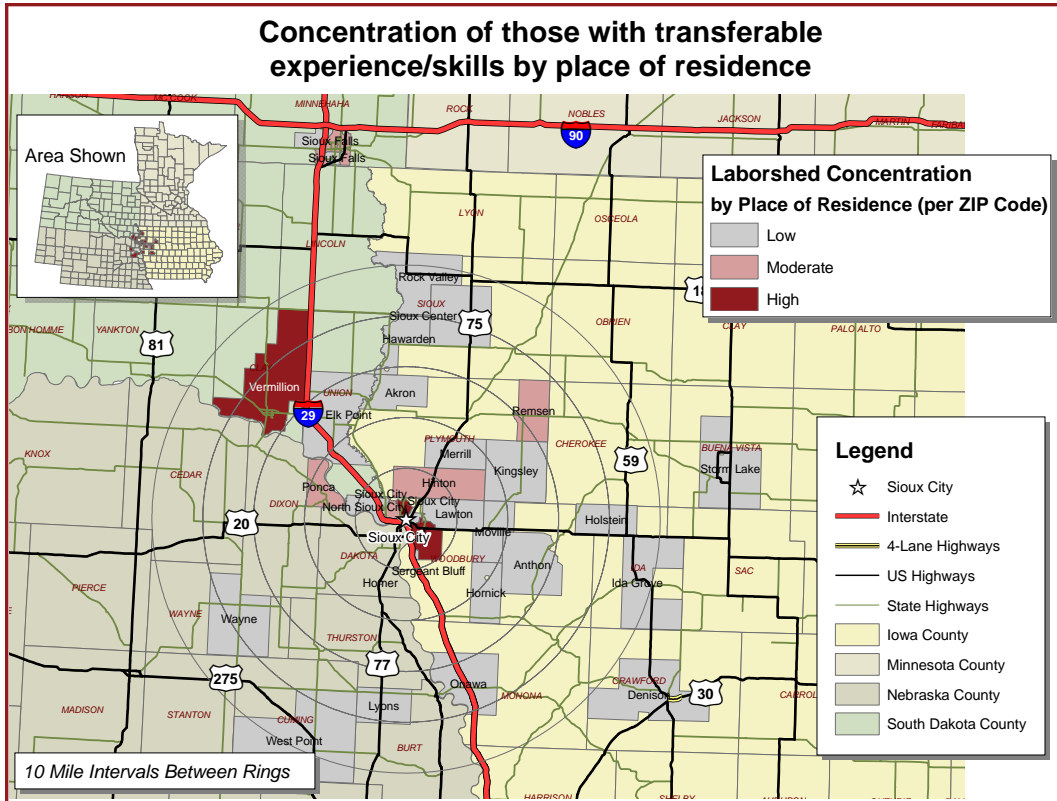


Labor Characteristics

Insurance

Sioux City, IA MSA



Workers who have transferable experience/skills are currently commuting an average of 11 miles one way for work. Those who are willing to change/accept employment are willing to commute an average of 14 miles one way for the right employment opportunity.

Employment Status:

87.5% Employed

- 24.7% of the employed are willing to change employment

3.4% Unemployed

6.8% Homemakers, Not Employed

2.3% Retired

Education Levels:

- 81.8% Education beyond high school
- 17.0% Associate degree
- 3.4% Trade certified
- 2.3% Vocational training
- 21.6% Undergraduate degree
- 8.0% Postgraduate degree

Flexibility in the Workplace:

(by percent of interest)

- Cross-training - 63.3%
- Varied shifts (2nd, 3rd, & split) - 23.3%
- Job sharing - 30.0%
- Job teams - 86.7%
- Seasonal work - 30.0%
- Temporary work - 20.0%

Other Facts:

- 52.3% paid an hourly wage
- 86.4% are/were employed full-time
- 11.4% are/were employed part-time
- 7.8% hold more than one job
- Currently working an average of 42 hrs/week

Current Benefits:

- Health/medical insurance - 97.1%
- Pension/retirement/401K - 78.3%
- Dental coverage - 50.7%
- Paid vacation - 42.0%
- Vision coverage - 33.3%
- Paid sick leave - 30.4%
- Paid holidays - 26.1%
- Life insurance - 24.6%
- Disability insurance - 14.5%

Desired Benefits:

(by percent of interest)

- Health/medical insurance - 70.8%
- Pension/Retirement/401K - 37.5%
- Dental coverage - 29.2%
- Vision coverage - 16.7%
- Paid vacation - 16.7%
- Flex-time - 8.3%
- Paid holidays - 4.2%
- Disability insurance - 4.2%

Top Advertising Media:

(for those seeking employment opportunities)

- Local/Regional Newspapers
 - Sioux City Journal
 - Argus Leader - Sioux Falls, SD
- The Internet
 - www.monster.com
 - www.careerbuilder.com
- Local Iowa Workforce Development Centers
- Networking through family, friends, acquaintances

Potential Available Labor

Per Occupational Category:

Business Operations:

- Managers - 4,904
- Compliance Officers - 397
- Employee Recruiters, HR, & Training - 1,191
- Logisticians - 378
- Management Analysts - 381
- Business Operation Specialists - 403
- Accountants & Tax Preparers - 2,452
- Appraisers & Assessors - 391
- Personal Financial Advisors - 412
- Loan Officers - 1,226
- Insurance Agents - 415
- Telemarketers - 399
- Sales - 2,884
- Account Collectors - 833
- Customer Service Representatives - 3,677
- Eligibility Interviewers - 384
- Insurance Claims Processors - 829
- Clerks, Secretaries, & Office Support - 11,067

Computer:

- Support Specialists - 1,226
- Systems Analysts - 395
- Network & Computer Administrators - 402
- Specialists - 386

An estimated total of 35,032 people in the Laborshed area



Underemployment:

Total Underemployment - 2.3%

- Low hours - 1.1%
- Mismatch of skills - 1.1%
- Low income - 1.1%

IWD only counts individuals once when estimating Total Underemployment.

The Sioux City Metropolitan Statistical Area aggregate wage data was also extracted from the Iowa Wage Survey and is provided in the table on page 2 which reflects mean, entry, experienced, and median wages.

Information was compiled by Iowa Workforce Development using 2008 Laborshed data.

Occupation	Occupational Code	Mean Wage	Entry Wage	Experienced Wage	Median Wage
Accountants and Auditors	13-2011	\$ 26.49	\$ 17.24	\$ 31.11	\$ 24.80
Administrative Services Managers	11-3011	\$ 28.54	\$ 15.85	\$ 34.89	\$ 27.35
Appraisers and Assessors of Real Estate	13-2021	\$ 27.48	\$ 13.84	\$ 34.30	\$ 27.49
Bill and Account Collectors	43-3011	\$ 12.57	\$ 10.74	\$ 13.48	\$ 12.39
Billing and Posting Clerks and Machine Operators	43-3021	\$ 11.91	\$ 9.63	\$ 13.04	\$ 11.77
Budget Analysts	13-2031	\$ 25.41	\$ 19.08	\$ 28.59	\$ 25.69
Business Operations Specialists, All Other	13-1199	\$ 22.93	\$ 10.67	\$ 29.05	\$ 21.89
Claims Adjusters, Examiners, and Investigators	13-1031	\$ 25.24	\$ 15.63	\$ 30.04	\$ 26.11
Compliance Officers, Except Agriculture, Construction, Health and Safety, and Transportation	13-1041	\$ 22.91	\$ 14.41	\$ 27.16	\$ 22.52
Computer Programmers	15-1021	\$ 29.42	\$ 22.11	\$ 33.07	\$ 28.63
Computer Specialists, All Other	15-1099	\$ 22.20	\$ 11.47	\$ 27.56	\$ 21.54
Computer Support Specialists	15-1041	\$ 17.37	\$ 13.14	\$ 19.48	\$ 17.07
Computer Systems Analysts	15-1051	\$ 29.67	\$ 20.99	\$ 34.01	\$ 30.45
Credit Analysts	13-2041	\$ 21.23	\$ 15.57	\$ 24.07	\$ 19.76
Customer Service Representatives	43-4051	\$ 12.38	\$ 8.71	\$ 14.22	\$ 11.62
Data Entry Keyers	43-9021	\$ 11.26	\$ 8.96	\$ 12.42	\$ 10.56
Database Administrators	15-1061	\$ 29.45	\$ 17.60	\$ 35.36	\$ 28.18
Employment, Recruitment, and Placement Specialists	13-1071	\$ 20.87	\$ 14.01	\$ 24.30	\$ 20.98
Financial Analysts	13-2051	\$ 30.64	\$ 20.19	\$ 35.86	\$ 26.71
Human Resources, Training, and Labor Relations Specialists, All Other	13-1079	\$ 19.77	N.A.	\$ 26.56	\$ 16.58
Insurance Sales Agents	41-3021	\$ 25.01	\$ 11.82	\$ 31.61	\$ 18.25
Loan Interviewers and Clerks	43-4131	\$ 13.89	\$ 12.73	\$ 14.47	\$ 14.01
Loan Officers	13-2072	\$ 24.19	\$ 14.91	\$ 28.83	\$ 22.26
Management Analysts	13-1111	\$ 35.59	\$ 21.40	\$ 42.70	\$ 32.88
Market Research Analysts	19-3021	\$ 25.53	\$ 17.27	\$ 29.67	\$ 23.51
Network and Computer Systems Administrators	15-1071	\$ 27.81	\$ 19.37	\$ 32.04	\$ 25.98
Network Systems and Data Communications Analysts	15-1081	\$ 30.90	\$ 20.20	\$ 36.26	\$ 32.42
New Accounts Clerks	43-4141	\$ 13.37	\$ 12.51	\$ 13.81	\$ 13.15
Office and Administrative Support Workers, All Other	43-9199	\$ 14.33	\$ 11.23	\$ 15.87	\$ 13.68
Personal Financial Advisors	13-2052	\$ 27.71	\$ 17.63	\$ 32.74	\$ 25.68
Sales Managers	11-2022	\$ 48.44	\$ 23.59	\$ 60.86	\$ 48.90
Secretaries, Except Legal, Medical, and Executive	43-6014	\$ 11.48	\$ 8.84	\$ 12.81	\$ 11.23
Securities, Commodities, and Financial Services Sales Agents	41-3031	\$ 37.83	\$ 13.37	\$ 50.06	\$ 24.61
Tax Examiners, Collectors, and Revenue Agents	13-2081	\$ 28.83	\$ 21.54	\$ 32.49	\$ 27.53
Tax Preparers	13-2082	\$ 12.58	\$ 7.97	\$ 14.89	\$ 9.71
Training and Development Specialists	13-1073	\$ 19.69	\$ 14.65	\$ 22.20	\$ 17.33

This Iowa Wage Survey for the Sioux City Metropolitan Statistical Area (MSA) was produced by the Workforce Data & Business Development Bureau to provide communities local information on wages by occupation. This publication was developed specifically for the Sioux City MSA. The source of the wage and employment data is the 2007 Iowa Wage Survey. Additional data from the Iowa Wage Survey for individual counties, Iowa Workforce Development regions, and by industry statewide are available on the Iowa Workforce Development web site located at www.iowaworkforce.org.

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